

**CITY OF MONROE - GENERAL SERVICES COMMITTEE  
CITY HALL CONFERENCE ROOM  
300 W. CROWELL STREET, MONROE, NC 28112  
Monday, March 23, 2026 - 3:30 PM**

**AGENDA  
[www.monroenc.org](http://www.monroenc.org)**

1. Outside Agency Funding Requests for Fiscal Year 2027 Budget



## **STAFF REPORT**

**TO:** General Services Committee

**VIA:** Mark Watson, City Manager

**DATE:** March 23, 2026

**FROM:** Lisa Hollowell, Assistant City Manager

**PREPARED BY:** Lisa Hollowell, Assistant City Manager  
Ashley Ivey, Assistant Finance Director  
Lisa Kerner, Grant Administrator  
Lisa Strickland, Finance Director

**SUBJECT:** Outside Agency Funding Requests for Fiscal Year 2027 Budget

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### **SUMMARY STATEMENT**

This is a request to consider outside agency funding requests for the fiscal year 2027 budget.

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### **REVIEW**

Outside agency applications for funding requests for the fiscal year 2027 budget were due on January 20, 2026. Eligible applicants must be a non-profit organization that provides a service for the Monroe community. In order to be considered, the applicants were required to attend a mandatory workshop that was held on December 1, 2025 and submit an application.

A Committee comprised of four staff members has reviewed the documentation that has been submitted to ensure compliance using the following scoring categories:

1. Direct Monroe Residents Served (0–15 Points)  
Evaluates the number of Monroe residents directly served, based on reported figures. Higher scores were assigned to agencies that provided Monroe-specific counts and demonstrated larger service volumes. Where Monroe-only data was not clearly identified, scores were moderated accordingly.
2. Alignment with Core City Priorities (0–25 Points)  
Does COM have responsibility for this activity as a municipality? Measures how closely

the program supports housing stabilization, public safety, healthcare access, crisis intervention, and food security. Programs directly reducing homelessness, medical instability, or domestic violence received the highest scores. Enrichment, event-based, or startup initiatives received lower scores under this category due to reduced direct stabilization impact.

3. Partnership with the City – (0-25)

Good partner. Work with the City in various programs, referrals, and basic assistance with COM residents.

4. Measurable Outcomes and Accountability (0–20 Points)

Assesses the degree to which agencies provided documented service data, outcome measures, or performance tracking. Where outcome reporting was general rather than data-driven, scores reflected that limitation.

5. Cost Efficiency / Gap need - Cost per Resident (0–15 Points)

Considers the relative City investment compared to reported service levels and tradeoff of the City not having to do the service. Because full cost-per-Monroe-resident calculations were not consistently available, this category reflects proportional judgment rather than audited financial ratios.

Each agency was also categorized into a funding tier as follows:

**Tier 1 – Core Stabilization**

Includes agencies that provide essential housing stabilization, healthcare access, domestic violence response, and core safety-net services. These programs directly reduce homelessness, medical crises, and public safety strain within the City of Monroe.

**Tier 2 – Support Services**

Includes agencies that provide important supplemental health, food security, and community support services. These programs serve Monroe residents and contribute to overall community stability, though they are not primary crisis stabilization providers.

**Tier 3 – Youth/Targeted**

Tier 3 includes youth development, targeted programming, and community enrichment services. These programs provide meaningful long-term benefit but serve smaller populations or are more specialized in scope.

The General Services Committee is requested to review the funding requests and staff recommendations and make recommendations to City Council for funding. All funding is based on City Council approval of the FY 2027 budget.

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**RECOMMENDATION**

Staff requests that the General Services Committee consider funding requests and make recommendations to City Council for the fiscal year 2027 budget.

Attachment: Outside Agency FY 2027 Funding Requests

CITY OF MONROE  
OUTSIDE AGENCY FUNDING HISTORY

ORGANIZATION NAME	2024	2025	2026	2026	2027	2027	2027	2027	Summary of FY 27 Request
	Approved	Approved	Requested	Approved	Estimated In-Kind	Requested	Total Score	Recommended	
1 Aeronia Louise Poole, Med - STEAM in Motion			2,578	0					EdTech Coaching "STEAM in Motion"
2 Angel Shoes Inc	5,000	5,000	5,000	5,000		10,000	50	6,000	Requesting \$10,000 of \$11,000 total budget to provide shoes and socks for 400 people in partnership with Turning Point, UCPS, and annual Christmas shoe tree give-away
3 Arc of Union Cabarrus, Inc.		5,000							Life Like Yours for Developmentally Disabled and Disabled
4 Common Heart	20,000	20,000	25,000	20,000		25,000	40	15,000	Comprehensive Economic Empowerment and Development Program for Low-Income Residents to serve 110 people
5 Community Health Services of Union County, Inc.	25,000	25,000	40,000	30,000		40,000	23	30,000	Free Clinic,Diabetes education, prescription assistance, preventative healthcare screenings and advocacy for uninsured to low-moderate income residents/Senior Adults Gap
6 Community Mom Outreach			480,000	0		57,500	15	0	CMOP Mini Mentors Afterschool & Summer Enrichment Program for Middle School Students - to serve 25 students
7 Council on Aging of Union County	15,000	20,000	30,000	25,000		40,000	60	25,000	To expand Home Safety and Basic Needs Support Program to enable older adults to stay safely and independently in their homes. To serve 250 people.
8 Excel Enrichment Program	4,020	3,325	3,060	3,060		3,060	10	0	Requesting \$3,060 of \$3,060 total budget; funds are requested to fund rental space and business insurance for afterschool tutoring of 10 - 12 children grades K-4
9 Food for Families NC, Inc.	0	7,500	10,000	7,500		10,000	100	10,000	Provide food to Monroe households through Monroe Parks and Recreation and Scattered Site Monroe - to serve 4,000 people
10 HealthQuest of Union County	4,150	4,150	10,000	7,500		12,150	50	10,000	Rx meds uninsured and/or gap prescription assistance for low to moderate income seniors Monroe residents - serves 165 people - <i>utilities March 2024-Feb 2025 \$9,046.39</i>
11 HELP Center Inc (HELP Pregnancy Center)	0	10,000				10,000	50	10,000	Low to Moderate Income Women and Children, Qualified Census Tract - Prenatal and post natal education and supplies
12 Humane Society of Union County, Inc			20,300	20,300		20,300	95	20,300	Monroe Low-Cost Spay & Neuter Clinic; to serve 150 - 175 low to moderate income households
13 Kingdom Citizen Outreach Ministry						10,000	50	0	Back to School and Christmas Community Giveaway; conitnue Partnership with City of Monroe to serve local families. Provides meals, groceries, hygiene items.Served 300 families in 2025 at Rosa Bell Ceramics Bldg.
14 Kingdom Citizen Outreach Ministry					35,000	35,000		35,000	use of Winchester Ceramics Bldg for Christmas toy store for low-income families
15 Life Span Services			22,530	17,070		20,917	18	0	Exercise room renovation (\$8,000), exercise equipment (\$3,177); Specialized/adaptive kitchen equipment for ChefSpan Program (\$9,800) to serve 25 adults with disabilities
16 Monroe-Union County CDC – Administration	25,000	25,000	25,000	25,000		25,000	100	25,000	Housing and Financial Counseling, Fair Housing Clearinghouse, Economic Hardship Determinations for Utilities and Demolition by Neglect
17 New Covenant Community Development Center			75,000	11,800		25,000	41	11,800	Youth STEAM Program (includes supplies, materilas, and equipment) Goal to serve 75-100 underserved students weekly
18 Shaggers, Inc. Application #1						54,731	0	0	Fun One Radio - Downtown Monroe Radio; To support start-up costs and first-year operations for Monroe Radio, including equipment, for 24/7 programming to benefit City residents
19 Shaggers Inc. Application #2						42,731	0	0	Fun One Radio - Downtown Monroe Radio; To support start-up costs and first-year operations for Monroe Radio, including equipment, for 24/7 programming to benefit City residents
20 South Piedmont Community College - Campus Safety Officer Program					56,447	56,447		56,447	Annual cost to City for Campus Safety Officer Program not reimbursed by South Piedmont Community College
21 Special Olympics NC			5,000	0					Special Olympics Union County
22 Turning Point, Inc. – Operating	20,000	20,000	20,000	20,000		25,000	95	20,000	Domestic Violence shelter and services; Teen Dating Violence Prevention and HERO Programs; serves 1,000 people annually
23 Union Academy - School Resource Officer Program					28,498	28,498		28,498	Annual cost to City for School Resource Officers Program not reimbursed by Union Academy Charter School
24 Union County Community Action, Inc.	25,000	25,000	25,000	25,000		25,000	50	20,000	Funding for Education Vulnerable Children as Foundation for Future Success Program; (Utility Reimbursement - Child Care and Educational Enrichment Low to Moderate Income Households Qualified Census Tract - <i>utilities March 2024-Feb 2025 (1101 Winchester Ave, 1112 Fairley Ave, 1108 Fairley Ave) \$65,964.28</i> )
25 Union County Community Action, Inc. / Head Start (Rent)	511,459	511,459	800,697	800,697	800,697	800,697		800,697	Rent for classrooms and offices - Included in in-kind rent. 2024 appraisal at \$800,697 - lease expires 12/31/2029
26 Union County Community Arts Council	96,420	96,420	96,420	96,420	96,420	26,800	100	26,800	UCCAC and Monroe Parks & Recreation event partnership for 2026-2027 - Five events including one Music on Main
27 Union County Community Shelter/ (Utility Subsidy)	55,000	55,000	55,000	55,000		55,000	78	35,000	Homeless Shelter Utility Reimbursement ( <i>utilities March 2024-Feb 2025 (sleeping qtrs 150 Meadow St \$32,091.30; soup kitchen &amp; Admin Offices 160 Meadow St \$21,308.77; storage 161 Heath St \$2,975.14) grand total \$56,375.21</i> )
28 Union County Crisis Assistance Ministry	30,000	30,000	30,000	30,000		30,000	100	30,000	Crisis Intervention Program - Annual/One Time Utility, rent, mortgage assistance to low to moderate income households in Monroe.
29 Union County Human Services Agency	21,900	21,900	21,900	21,900	21,900	21,900		21,900	Senior Nutrition program at the Bazemore Active Adult Center provinding nutrition services to seniors five days per week
30 Union County Public Schools	11,520	11,520	11,520	11,520	11,520	11,520		11,520	Quarry Road 1.2 acres - In-kind Rent (estimaged lease value of \$800/acre) - lease expires 12/31/2025
31 Union County Public Schools - School Resource Officer Program					319,678	319,678		319,678	Annual cost to City for School Resource Officers Program not reimbursed by Union County Public Schools
32 TOTAL ANNUAL AGENCY REQUESTS	899,469	931,274	1,859,005	1,277,767	1,370,160	1,841,929		1,568,640	
33									
34 Balance of Funding Allocated For:									
35 Utility Fees Waived-Variou				17,590					Current Balance
36 Monroe-Union County CDC – Down payment Assistance				9,094					Current Balance
37 TOTAL BALANCE OF FUNDING ALLOCATED				26,684					
38									
39 Anderson Outreach						10,000	15	0	Did not attend meeting, but submitted application on time. Backpacks, Checkups & Community Wellness Day; three Back-to-School Bash events for youth ages 5 to 18 living in psychiatric treatment facilities, foster care homes, or experiencing food insecurity. Free school supplies, backpacks, clothing, shoes, hygiene kits, meals, health screenings; serve 100 people per event - 300 per year
40 Atrium Health Foundation (Hospice of Union County)	15,000	15,000	15,000	15,000		15,000	33	5,000	Did not attend meeting, but submitted application on time. Reimbursement for charity room and board and/or charity care for residents in Monroe. Program serves 750 to 850 people annually.
41 Union Anson County Habitat for Humanity						150,000	100	50,000	Did not attend meeting, but submitted application on time. Urgent Home Repair Program; replaces roofs, fixes water, sewer, plumbing and electrical problems for seniors, veterans and disabled persons.
42 Boldly Evolve, Carolina Street Cats, Home Again Foundation, Lilly's Heart, Open Arms Community									Attended Meeting, did not submit application
43 Ground 40 Ministries	15,000	20,000	30,000	30,000					Attended Meeting, did not submit application. Disabled Men, Housing/ economic development

New Agency Requests

In-kind funding

Did not submit application for FY2027